

RSVP with names of who will be attending this FREE educational seminar, a benefit of your ACT Membership on

October 24, 2024 from 9:30-1:30 p.m.

Name/Position _____

Name/Position _____

Name/Position _____

Name/Position _____

Name/Position _____

Name/Position _____

Name/Position _____

Property : _____

Property Contact Name: _____

Property Phone Number: _____

Thank you! We look forward to seeing you on this day. Please email RSVP to Linda at Cedar Ridge Apartments via fax 785-272-0236 or email ljonesgiltner@petersoncompanies.com. If you have any questions, please call Linda at 785-272-0106.

Let's fill the room and enjoy networking with a lunch proved by ACT!

Apartment Council of Topeka sponsored event for ACT members only. 😊

JOIN ACT FOR A FREE SEMINAR

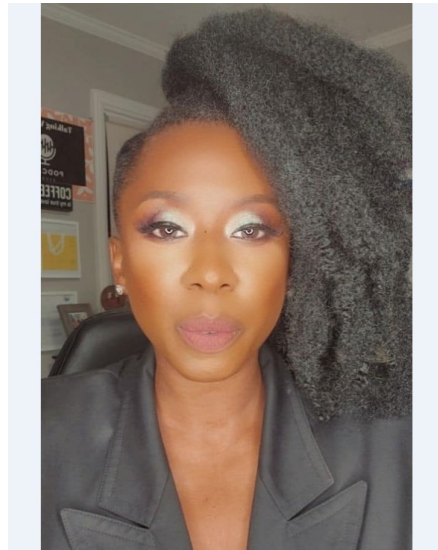
October 24, 2024 from 9:30 – 1:30 pm

Shawnee County Public Library

**“Unleashing Leadership Brilliance:
Rise, Inspire, Conquer!”**

AND

“From Prospects to Partners”



with Ty Jackson

Executive Director of Arkansas Apartment Association and NAAEI Faculty

Bio:

Ty Jackson stands as a distinguished NAAEI Facilitator and an internationally acclaimed speaker renowned for her extensive expertise in relationship selling, leadership, and diversity, equity, and inclusion (DEI) within the multifamily industry. With an illustrious career spanning over 16 years, Ty has consistently demonstrated her unwavering commitment to fostering growth, understanding, and unity within this dynamic sector.

As a seasoned professional, Ty has cultivated a profound understanding of the multifaceted realm of relationship selling. Her insights transcend traditional sales approaches, delving deep into the art of forging authentic connections and nurturing long-lasting partnerships. Drawing from her multifamily industry background, Ty's guidance transcends mere transactions, emphasizing the significance of creating genuine rapport that drives business success.

Ty's prowess in leadership development is equally impressive. With a visionary approach, she seamlessly aligns diverse perspectives and endeavors to solidify the multifamily industry's overarching vision. Her mission is to create an environment characterized by respect, empathy, and cultural competence. Recognizing the pivotal role leadership plays in shaping organizational culture, Ty empowers individuals in various multifamily roles to become catalysts for positive change.

Intro Topic 1: Unleashing Leadership Brilliance: Rise, Inspire, Conquer!

"Unleashing Leadership Brilliance: Rise, Inspire, Conquer!" is a dynamic and immersive experience designed to elevate your leadership prowess to unparalleled heights. In this exhilarating course, we will delve deep into the realms of visionary leadership, empathy-driven collaboration, and strategic mastery, empowering you to excel as a leader who not only envisions success but achieves it.

Intro Topic 2: From Prospects to Partners

"From Prospects to Partners" In this dynamic course, you'll embark on a comprehensive journey that transcends traditional sales techniques. Led by NAAEI Facilitator Ty Jackson, an expert in relationship selling, this course is tailored to empower you with the tools to transform prospects into enduring partners. Through a combination of engaging discussions, interactive activities, and real-life case studies, you'll gain the confidence to establish meaningful connections that drive long-term growth.